DUVAL COUNTY TOURIST DEVELOPMENT COUNCIL

BUDGET 2015-2016

| _ | 2013/14 ORIGINAL BUDGET | 2014/15 ORIGINAL BUDGET | 2015/16 PROPOSED BUDGET |
|--|-------------------------------|-------------------------------|-------------------------------|
| REVENUE | | | |
| Tourist Development Taxes | 5,334,415 | 5,650,000 | 6,300,000 |
| Interest Earnings | 41,333 | 42,656 | 45,509 |
| Subtotal Revenue | 5,375,748 | 5,692,656 | 6,345,509 |
| Transfer from TDC Fund Balance | 2,400,000 | 1,225,000 | 500,000 |
| Total Estimated Revenue | 7,775,748 | 6,917,656 | 6,845,509 |
| EXPENDITURES | _ | | _ |
| Operations Account | | | |
| Grants | | | |
| Other Grants | 460,000 | 360,000 | 296,411 |
| Country Superfest | 200,000 | 100,000 | -0- |
| CVB Convention Grants | 100,000 | 200,000 | 77,000 |
| Navy-Notre Dame Football Game 2016 | -0- | -0- | 125,000 |
| SEC Women's Basketball 2016 | -0- | -0- | 56,000 |
| Gator Bowl Game | 350,000 | 400,000 | 420,000 |
| Gator Bowl Game Advertising 2011-2014 | 150,000 | -0- | -0- |
| First Coast of Golf | 135,000 | 141,750 | 148,838 |
| Bid Fees | -0- | 50,000 | 50,000 |
| The Players Tourism Cooperative | -0- | 250,000 | -0- |
| UNF NCAA Track & Field East Prelim. 2016 | -0- | -0- | 175,000 |
| Florida / Georgia Game | 90,000 | 65,000 | -0- |
| Total Grants | 1,485,000 | 1,566,750 | 1,348,249 |
| Visit Jacksonville | | | |
| Operating budget | 3,626,701 | 3,888,393 | 4,431,649 |
| Marketing Initiative | 518,100 | 555,484 | 556,093 |
| Total Visit Jacksonville | 4,144,801 | 4,443,877 | 4,987,742 |
| Operations Account | 5,629,801 | 6,010,627 | 6,335,991 |
| Festival Funding Account | 75,000 | 75,000 | 75,000 |
| Administration Account | 124,255 | 132,524 | 138,108 |
| Subtotal Expenditures | 5,829,056 | 6,218,151 | 6,549,099 |
| Contingency Account | 1,946,692 | 699,505 | 296,410 |
| Total Appropriations | 7,775,748 | 6,917,656 | 6,845,509 |

COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2015/16 BUDGET TOURIST DEVELOPMENT COUNCIL(S/F 132)

BACKGROUND:

The Duval County Tourist Development Council (TDC) is the governing body that oversees the collection and distribution of the local-option tourist development tax authorized to counties by Florida Statutes.

This fund accounts for the first two-cent tax levy on lodging within Duval County. The Tax Collector collects the Tourist Development Tax and remits it to the City for administration by the TDC.

NOTE:

For comparison purposes, the changes described below relate to the actions of the TDC and its proposed budget compared to the adopted budget for FY 2014/15.

REVENUE:

- 1. Tourist Development Taxes:
 - This represents the anticipated two-cent tax levy on lodging for FY 2015/16.
- 2. Interest Earnings:
 - This is the anticipated interest earnings for FY 2015/16.
- 3. Transfer from Fund Balance:
 - Based on an estimated \$2,000,000 fund balance at fiscal year end, the TDC approved a Transfer from Fund Balance of \$500,000 with the intention of leaving \$1,500,000 in fund balance for future use should a need arise. This is a different approach from prior years where a large portion of the estimated fund balance was used to fund operations.

EXPENDITURES:

- 1. Operations Account:
 - a. Grants
 - This is the list of grants that the TDC approved to fund out of the fiscal year 2015/16 revenues.
 - b. Visit Jacksonville
 - The increase is a result of the increase in bed tax collections. Visit Jacksonville's contract is based on 70% of the bed tax collections from the prior May April time period.
 - The Marketing Initiative is an additional 10% of the bed tax collections that Visit Jacksonville requested. This amount was reduced by \$77,000 to fund the CVB Convention Grants line in the Operations account.

COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2015/16 BUDGET TOURIST DEVELOPMENT COUNCIL(S/F 132)

2. Administration Account:

• The increase is primarily in employee benefits driven by the workers compensation allocation due to a change in allocation methodology as well as internal service charges due to increased legal costs, and indirect cost allocation as calculated by the City's independent consulting firm as part of the full cost allocation plan study.

3. Contingency Account:

• The decrease in funds available is a result of a higher level of expenditures.

EMPLOYEE CAP CHANGES:

There are no changes to the employee cap in this subfund.

SERVICE LEVEL CHANGES:

None.

CAPITAL OUTLAY CARRYFORWARDS:

None.

RECOMMENDATIONS:

We recommend:

- 1. Reducing the budgeted Contingency account by \$403,095 from \$699,505 to \$296,410.
- 2. Increasing the budgeted Operations account by \$325,364 from \$6,010,627 to \$6,335,991.
- 3. Reducing the budgeted Transfer from Fund Balance by \$77,731 from \$577,731 to \$500,000.

All of these actions will reflect the proposed budget from the TDC and will have no impact on Special Council Contingency.